

Software for Legal Tech

Transform legal tech with software that advances client service and justice.



Legal innovation is revolutionizing access to justice — providing tools and services that empower individuals navigating the law, attorneys delivering legal services, and organizations administering legal processes. Although the legal industry has been slow to embrace technology, this trend is rapidly changing.

Since the COVID-19 pandemic, an unprecedented surge in legal tech startups has emerged. Generative AI and machine learning have fueled a wave of innovation, propelling the industry into a new era driven by digital natives.

Our expertise in both the legal industry and software product development sets us apart. With a product-design-delivery approach we empower teams, simplify development processes, and reduce operational costs. By understanding your business, product, and technology strategies, we tailor solutions to meet your unique needs.

Partner with us to create impactful software, and turn challenges into opportunities.



INSIGHT TO IMPACT

[Industry Trends](#)

[Our Work with LegalZoom](#)

[Our Work with Scribe](#)

[Our Work with Law Vault](#)

WHO WE ARE

[Company Profile](#)

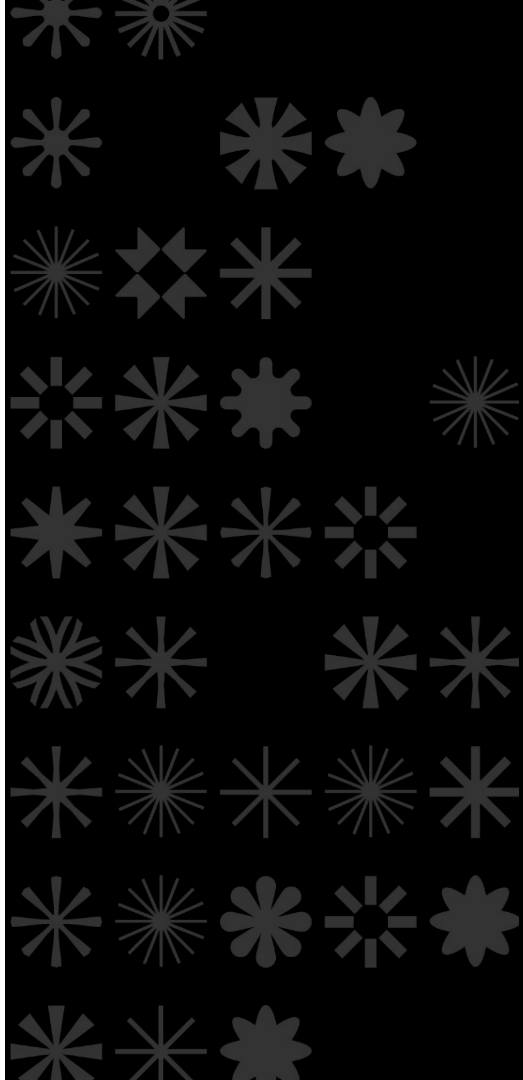
[Partnering with Us](#)

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GET IN TOUCH

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HOW WE PARTNER WITH CLIENTS

8th Light builds custom software and products for a variety of companies, including many clients in **legal tech**. We understand the delivery challenges faced by companies of all sizes, from startups to enterprise.

8th Light partners with you to →



ILLUMINATE STRATEGIES

Identify business viability and technology feasibility and desirability.



DESIGN & DEVELOP PRODUCTS

Design and engineer engaging software products customers and stakeholders love.



SCALE YOUR PRODUCT

Optimize your product efficacy and impact among stakeholders for the long term.



BOLSTER TECH INFRASTRUCTURE

Improve developer experience with reliable infrastructure that enables success.



MODEL + INFLUENCE TEAMS

Train and empower teams through hands-on design and development.



“8th Light has been instrumental in helping LegalZoom product teams deliver new features, update legacy code and systems, and reduce the cost of ownership via service migrations.”

Eddy Recio
VP of Engineering
LegalZoom



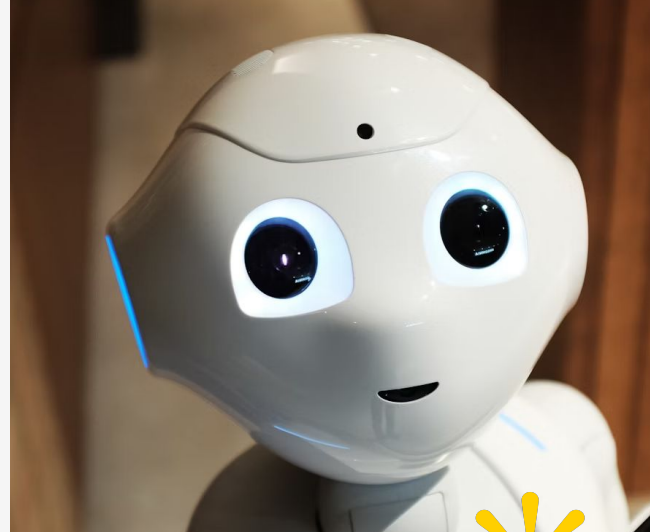
FROM INSIGHT TO IMPACT

Our Work In Legal Tech





**TRANSACTIONAL
LAW IS BEING
FULLY
TRANSFORMED**



**INCREASED
DEMAND FOR
LEGAL SERVICES
CREATES
PRODUCT
OPPORTUNITIES**



**LEGAL TECH IS
RIPE FOR AI AND
MACHINE
LEARNING**



INSIGHT

TRANSACTIONAL LAW IS BEING FULLY TRANSFORMED

Many types of law — business formation, real estate, estate planning, intellectual property — are centered on form completion and fulfillment. The requirements differ by state and can be complex, but ultimately, they're repeatable.

These types of law are increasingly served by **digital automation** at scale.





Helping LegalZoom build the next generation of legal products

THE CHALLENGE

LegalZoom offers a number of transactional law services — many centered on business formation, where laws and fulfillment processes vary by state.

OUR SERVICES

Software development • Third-party integrations • Infrastructure engineering • Test automation

THE PARTNERSHIP

Over a four-year relationship, we've helped LegalZoom automate a number of transactional law processes and work on the fulfillment system that helps validate, store, and route documents to the correct offices.

From architectural consulting, to front-end development work, service integrations, and consulting and mentorship, 8th Light has truly done a bit of everything for this client.





CASE STUDY LEGALZOOM

To get started, tell us about your company.

Select an existing business from the drop down below or if your business is not listed please select other company and fill out the name in the space below.

Business Entities
Eric & Erik Noodles LLC

Please type in your company's name EXACTLY as it appears in your company's Articles.

Articles of Organization (for LLCs) or Articles of Incorporation (for corporations) establish the existence of your company with the state. The Articles typically contain your company's official name, statement of purpose, and principal location, as well as identification information of its members or directors.

Company Name
Eric & Erik Noodles LLC

In which state was your company formed?

State
California

How is your business owned?

Customer onboarding

Save time and money on essential documents

From operating to hiring, we'll help you obtain and customize the documents you need to run your business in a protected and compliant way.

Bylaws & resolutions
\$99

Bylaws serve as a corporation's constitution and its resolutions document its first major decisions.

Select

Bylaws & resolutions plus EIN
\$159

An EIN is like your corporation's Social Security number. Use it to file taxes, build your staff, and access financial resources.

Select

Bylaws & resolutions, EIN, Legal Forms & eSign
\$249

COMPLETE PACKAGE

A library of over 150 attorney-drafted legal documents that you can easily customize and send for

Product selection

Awesome, your order's been placed

We'll still need some details to submit your paperwork. Now that your business is almost official, it's time to think about protecting your brand. A trademark search is the first step to see if your name is available to trademark.

Federal Trademark Search

Basic search for high level results

\$99 ~~\$199~~ 50% OFF | TODAY ONLY

Search of federal trademark database and a report with ranked results to help identify conflicts.

Select

BEST VALUE

Federal, State, & Common Law Trademark Search

Advanced search for comprehensive results

\$149 ~~\$299~~ 50% OFF | TODAY ONLY

Federal Trademark Search, plus state and common law databases, and a report with ranked results to identify conflicts.

Select

Agree and Pay

Checkout

A DYNAMIC PRODUCT CATALOG

For LegalZoom product owners and customers, we helped implement the product catalog and fulfillment systems — including the dashboards that allow product owners to understand and interpret buying patterns.



Enabled Features

CREATING A FASTER CHECKOUT PROCESS FOR USERS

Product catalog systems were implemented and integrated to manage and communicate LegalZoom services.

Latency during the checkout process was reduced by 300%, directly correlating to more conversions and a significant increase in LegalZoom stock.

DOCUMENT AUTOMATION MORE MAINTAINABLE AT SCALE

The systems that manage legal documents, as well as validation and storage, were completely overhauled with a more flexible architecture.

This fulfillment system underpins many of the products available at LegalZoom and undertaking this level of risk required careful management to and coordination.

GREATER UTILITY AND BUSINESS MANAGEMENT

Business owners can now use Google workspaces, set up a website, and manage business banking from within LegalZoom.

Partner takeovers explaining new services are enabled, as well as purchase options for users who want more robust features for managing their business.

TAX FILING AND CONSULTATION FOR NEW BUSINESSES

When completing a new business formation, a user can initiate attorney-assisted formation consultations directly.

Users also have the ability to handle tax filing from within LegalZoom.



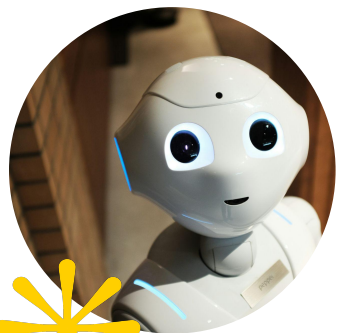
IMPACT

BUILDING A VITAL TRANSACTIONAL LAW PLATFORM

We helped build the business rule and validation system for LegalZoom. This allows millions of annual users to complete legal documents and have those documents routed to the correct government fulfillment offices.

HELPING LEGALZOOM SELL

Automation of transactional law is important, but no less important than presenting the products, subscriptions, and packages that LegalZoom users can purchase. We helped develop the Product Catalog and Product Manager systems that present buying options to users. We also helped develop experiment frameworks that test the efficiency of different offerings.



INSIGHT

THE LEGAL INDUSTRY IS PUSHING INNOVATIONS IN AI AND MACHINE LEARNING

Traditional legal practices involve working with unstructured data — whether by producing responsive documents for a case, processing language-based data collected for litigation, or filing form based applications.

AI and machine learning are streamlining legal research, document analysis, evidence preparation, compliance monitors, and administrative tasks.



Helping support digital and hybrid courtrooms with artificial intelligence

THE CHALLENGE

Digital courtrooms increasingly call for video testimonials. Litigators need an affordable toolset for video evidence preparation and management.

OUR SERVICES

Software development • Third-party integrations • Infrastructure engineering • Test automation

THE PARTNERSHIP

8th Light worked with Skribe to implement core features such as AI-generated transcripts, transcript highlighting for clip isolation, sharing and privacy settings, video format conversion, and Zoom integration.

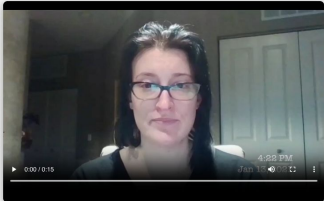
We helped Skribe set up developer tooling that scales their business such as: feature flags, Cypress tests, and ReTool integration for better user management.





AI video transcripts and editing

Manual Clip 00:00:00 - 00:00:15



Speaker 1
[Redacted] Had you been to the Northman prior to this occasion?

Speaker 2
Yes.

Speaker 1
So, uh, were you able to enjoy lunch before this accident occurred?

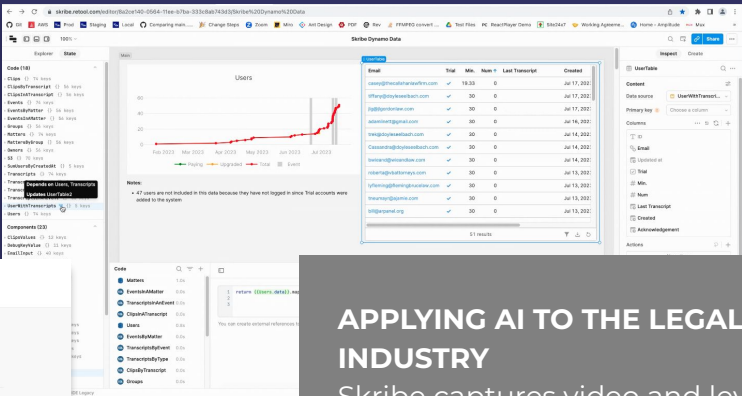
Harvey Birdman Attorney at Law

Multi-tenant asset management (permissions, collaboration)

+ Add Matter

- My new matter asdfasfdsa Unshare
- Sweet Unshare
- Mux 2- The revenge Unshare
- Lorem ipsum dolor sit amet, consectetur adipiscing elit. Maecenas tristique, l... Unshare

User management controls for administrators



Email	Has	Min	Num	Last Transcript	Created
casey@humboldt.com	✓	10.24	0		Jul 17, 2022
larry@humboldt.com	✓	30	0		Jul 17, 2022
bill@humboldt.com	✓	30	0		Jul 17, 2022
adam@humboldt.com	✓	30	0		Jul 16, 2022
vince@humboldt.com	✓	30	0		Jul 14, 2022
Cassan@humboldt.com	✓	30	0		Jul 14, 2022
ben@humboldt.com	✓	30	0		Jul 14, 2022
robert@humboldt.com	✓	30	0		Jul 13, 2022
vince@humboldt.com	✓	30	0		Jul 13, 2022
vince@humboldt.com	✓	30	0		Jul 13, 2022
bill@humboldt.com	✓	30	0		Jul 13, 2022

APPLYING AI TO THE LEGAL INDUSTRY

Scribe captures video and leverages AI to produce transcripts with manual overrides for correction. With Scribe, attorneys have the power to edit and isolate video testimonials easily.



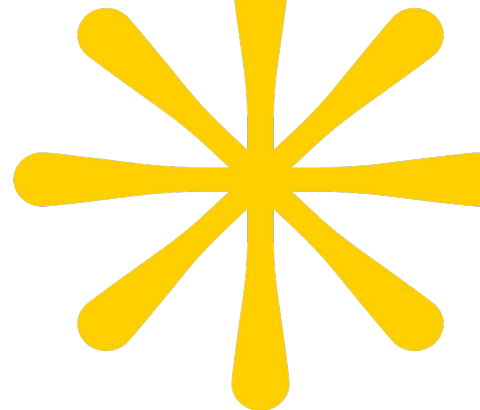
IMPACT

COURTROOM TESTIMONIALS MADE EASY BY AI

By implementing AI features for courtroom testimonials, Scribe allows attorneys to view video clips alongside instantly-generated transcripts. Editing a video now can be done with traditional UI controls, or by simply highlighting the transcript.

LAUNCHING A MARKET-VALIDATED PRODUCT

As a startup, Scribe went from no revenue to \$40,000 per month in the matter of a couple of quarters, with the product earning more, and showing more revenue by the month.





INSIGHT

INCREASED DEMAND FOR LEGAL SERVICES CREATES NEW PRODUCT OPPORTUNITIES

Cybersecurity, cannabis, labor, elder law, energy, intellectual property, health, and student loan laws are all showing significant growth.

Opportunities for new products, as well as collaborative tools for buyers of legal services and attorneys, are ripe for creation.





Creating an online workspace for lawyer-to-lawyer collaboration

THE CHALLENGE

Opposing parties need synchronous and asynchronous work tools to reach a resolution in proceedings.

OUR SERVICES

Software development • Third-party integrations • Infrastructure engineering • Test automation

THE PARTNERSHIP

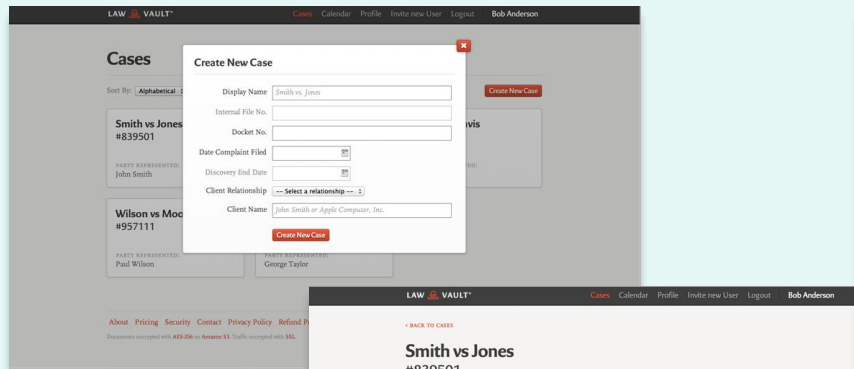
8th Light worked alongside a New Jersey-based litigation firm to develop a secure portal that facilitates collaboration among opposing parties in legal proceedings.

The platform enables lawyer-to-lawyer tools: exchange and view documents, schedule events, and access and share important case information in a user-friendly format.

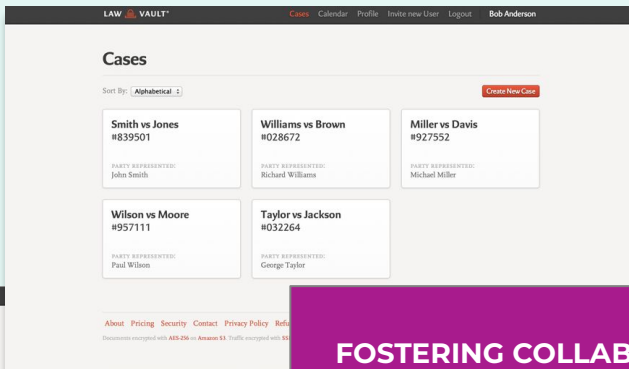




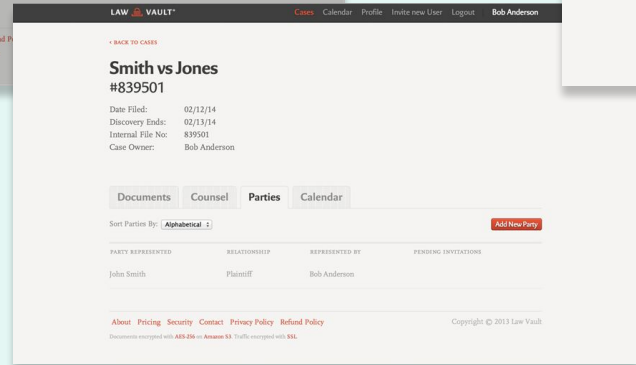
Case creation



Case management



FOSTERING COLLABORATION
Litigation always requires work between opposing parties. With a sandbox, different firms share assets and communicate synchronously and asynchronously together.



Case assets and tools



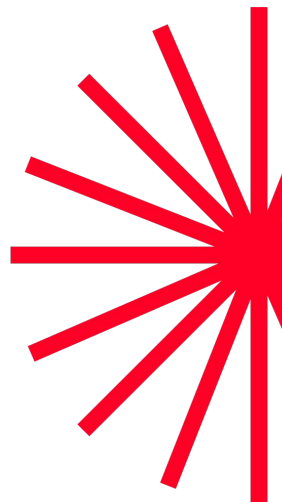
IMPACT

BUILDING A WAY FOR LITIGATORS TO ENGAGE

Law Vault repositories enable user-specific restrictions in order for admin users to control who has access to read, edit, and delete portions of the documents. Users also track changes made to a document over time.

PROVIDING SAVINGS FOR FIRMS OF ALL SIZES

In using Law Vault, it is estimated that firms save \$300 or more per case by reducing staff time required to exchange documents and/or schedule events.





WHO WE ARE

As curious software professionals, the 8th Light team of software developers, designers, product managers, and technologists partner with a variety of clients to unlock opportunities through software solutions.

- * **Founded:** 2006
- * **Size:** ~150 current employees, mostly software developers
- * **Location:** 100% remote-first with large employee bases in Chicago, Los Angeles, and London
- * **Clients:** 150 different clients served with a larger concentration in legal tech, healthcare, insurance, gaming, two-sided marketplaces
- * **Diversity:** ~40% diverse workforce when calculating both gender and racial diversity, with plenty of work still to come
- * **Client tenure:** 4 years
- * **Ownership:** employee ownership program, about 40% of employees participate





From best practices to efficiencies, our teams provide more than quality software — we drive long-term success and outcomes-focused solutions.

ORGANIZATION-WIDE TESTING INITIATIVES FOR BUG REDUCTION

Implemented across teams, our testing work improves customer experiences by ensuring fewer bugs make it to production.

IMPROVED PROJECT MANAGEMENT FOR EFFECTIVE DELIVERY

Helping product teams manage risk and avoid delays, we advise on project management techniques and introduce helpful tools.

MENTORSHIP, EDUCATION, AND FEEDBACK FOR HEALTHIER TEAM CULTURE

As fully integrated team members, our consultants often mentor and share feedback to support your organization's culture.

BEST PRACTICES THAT SET THE STANDARD FOR EXCELLENCE

Our clients consistently say our developers and designers bring best practices forward that provide long-lasting impact.



OUR LEGAL TECH LEADERS



Amanda Graham
Senior Director,
Strategic Solutions

As one of our thought leaders, she stays in front of tech trends to help new clients set the stage for success. She also holds a law degree, which she brings to legal tech.



Brad Ediger
Head of
Technology

Brad advises and guides our developers and clients on implementing the right technology. He has consulted on different projects within LegalZoom.



Pia Opulencia
Head of
Product

Pia led product for AI-powered email processing at Relativity, which serves customers such as the US Dept of Justice and 198 of the Am Law 200.



Doug Gapinski
Legal Tech Account
Director

Doug lends his consulting experience to enterprise and legal startups clients. He serves as an advocate, helping clients achieve the best results.



OUR EXPERIENCED CONSULTANTS



Tony Distini
Senior Developer

Prior to starting a career as a developer, Tony worked as an attorney. With his deep understanding of the law, he has supported LegalZoom for nearly three years.



Naomi Dennis
Senior Developer

Naomi is a well-rounded senior developer with experience in front- and back-end systems. Her background includes legal tech, working on subscriptions based products.



Caroline Cessaro
Lead Developer

Caroline became a GraphQL expert for one of our legal tech clients, advising multiple teams on how to use a product API.



Shawn Horvatic
Lead Developer

Shawn's deep skills in DevOps reduces build times for entire teams. He contributed to payments systems — the net impact of his work saving his legal tech client more than six figures a year.



AT OUR CORE, WE ARE COMMITTED TO

increasing the quality of software products through interdisciplinary teams and continual learning in order to unlock potential for our clients.

We're curious problem solvers invested in finding the right solutions and sparking change. If you're looking for a partner to meet you wherever you are and help you every step of the way, **we'd love to talk.**

[GET IN TOUCH](#)

Let's collabrate.